



THE NATIONAL HEMOPHILIA FOUNDATION

**FINANCIAL REPORT
DECEMBER 31, 2018 AND 2017**

THE NATIONAL HEMOPHILIA FOUNDATION

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
The National Hemophilia Foundation
New York, New York

Report on the Financial Statements

We have audited the accompanying financial statements of The National Hemophilia Foundation (a nonprofit organization) (the "Foundation"), which comprise the statement of financial position as of December 31, 2018 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

WISS & COMPANY, LLP

Report on Summarized Comparative Information

We have previously audited the Foundation's 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 4, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Emphasis-of-Matter

As discussed in Note 1 to the financial statements, the Foundation has adjusted its 2017 financial statements to retrospectively apply the change in accounting principles resulting from Accounting Standards Update, (ASU) 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. In our opinion, such adjustments are appropriate and have been properly applied. Our opinion is not modified with respect to this matter.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information listed in the attached table of contents on pages 19 to 39 is presented for purposes of additional analysis and is not a required part of the financial statements for 2018 and 2017. The supplementary information and accompanying schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The supplementary information and accompanying schedules have been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information and accompanying schedules are fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated May 21, 2019 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.



WISS & COMPANY, LLP

Livingston, New Jersey
May 21, 2019

**THE NATIONAL HEMOPHILIA FOUNDATION
STATEMENTS OF FINANCIAL POSITION**

**DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR DECEMBER 31, 2017)**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2018</u>	<u>2017</u>
ASSETS				
Cash and equivalents	\$ 6,035,066	\$ 4,772,837	\$ 10,807,903	\$ 12,173,026
Investments, at fair value	12,766,052	3,701,753	16,467,805	17,176,646
Government grants receivable	54,253	-	54,253	75,921
Grants and other receivables, less allowance for uncollectible accounts of \$-0- in 2018 and 2017	559,664	-	559,664	653,498
Contributions receivable, less allowance for uncollectible accounts of \$-0- in 2018 and 2017	10,873	497,574	508,447	757,474
Prepaid expenses and other assets	540,078	-	540,078	427,010
Fixed assets, net	195,671	-	195,671	249,241
Security deposits	275,644	-	275,644	276,821
Investments in deferred compensation, at fair value	395,117	-	395,117	346,769
	<u>\$ 20,832,418</u>	<u>\$ 8,972,164</u>	<u>\$ 29,804,582</u>	<u>\$ 32,136,406</u>
 LIABILITIES AND NET ASSETS				
LIABILITIES:				
Accounts payable	\$ 1,293,705	\$ -	\$ 1,293,705	\$ 714,047
Accrued expenses	834,109	-	834,109	880,129
Accrued payroll and vacation	396,729	-	396,729	357,787
Deferred rent payable	368,607	-	368,607	334,861
Deferred support and revenue	-	4,520,876	4,520,876	6,292,273
Deferred compensation	395,117	-	395,117	346,769
	<u>3,288,267</u>	<u>4,520,876</u>	<u>7,809,143</u>	<u>8,925,866</u>
 COMMITMENTS				
NET ASSETS:				
Undesignated	17,144,037		17,144,037	18,018,538
Board-designated	400,114		400,114	47,050
Restricted by purpose or time	-	2,953,714	2,953,714	3,652,207
Restricted in perpetuity	-	1,497,574	1,497,574	1,492,745
	<u>17,544,151</u>	<u>4,451,288</u>	<u>21,995,439</u>	<u>23,210,540</u>
	<u>\$ 20,832,418</u>	<u>\$ 8,972,164</u>	<u>\$ 29,804,582</u>	<u>\$ 32,136,406</u>

See accompanying notes to financial statements.

THE NATIONAL HEMOPHILIA FOUNDATION
STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017)

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2018 Total</u>	<u>2017 Total</u>
SUPPORT AND REVENUE:				
Special events revenue	\$ 2,065,521	\$ -	\$ 2,065,521	\$ 2,289,090
Less: direct costs	<u>(1,222,956)</u>	<u>-</u>	<u>(1,222,956)</u>	<u>(1,327,110)</u>
	842,565	-	842,565	961,980
Government grants	590,405	-	590,405	569,832
Contributions and grants	14,284,995	420,989	14,705,984	14,340,015
Revenues generated from affiliated chapters	21,073	116,158	137,231	42,712
Contributions from combined federal campaign	21,135	-	21,135	20,525
Educational seminars and programs	4,296,416	-	4,296,416	4,310,658
Net investment (loss) income	(891,907)	(49,022)	(940,929)	2,126,033
Educational/medical literature	1,137,690	-	1,137,690	1,252,033
Other income	47,487	-	47,487	53,754
Net assets released from restrictions	<u>1,181,789</u>	<u>(1,181,789)</u>	<u>-</u>	<u>-</u>
Total Support and Revenue	<u>21,531,648</u>	<u>(693,664)</u>	<u>20,837,984</u>	<u>23,677,542</u>
EXPENSES:				
Program services:				
Health education and training	8,053,042	-	8,053,042	7,860,955
Community services	4,450,267	-	4,450,267	4,559,165
Chapter services	1,569,405	-	1,569,405	1,696,911
Research	2,735,056	-	2,735,056	1,598,442
Total Program Services	<u>16,807,770</u>	<u>-</u>	<u>16,807,770</u>	<u>15,715,473</u>
Supporting services:				
Management and general	4,393,769	-	4,393,769	3,828,705
Fundraising	851,546	-	851,546	954,934
Total Supporting Services	<u>5,245,315</u>	<u>-</u>	<u>5,245,315</u>	<u>4,783,639</u>
Total Expenses	<u>22,053,085</u>	<u>-</u>	<u>22,053,085</u>	<u>20,499,112</u>
CHANGE IN NET ASSETS	(521,437)	(693,664)	(1,215,101)	3,178,430
NET ASSETS, BEGINNING OF YEAR	<u>18,065,588</u>	<u>5,144,952</u>	<u>23,210,540</u>	<u>20,032,110</u>
NET ASSETS, END OF YEAR	<u>\$ 17,544,151</u>	<u>\$ 4,451,288</u>	<u>\$ 21,995,439</u>	<u>\$ 23,210,540</u>

See accompanying notes to financial statements.

THE NATIONAL HEMOPHILIA FOUNDATION
STATEMENTS OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017)

	Year Ended December 31,									
	Program Services					Support Services			2018	2017
	Health Education and Training	Community Services	Chapter Services	Research	Total	Management and General	Fundraising	Total	Total Expenses	Total Expenses
SALARIES AND RELATED EXPENSES:										
Salaries	\$ 1,650,962	\$ 1,212,275	\$ 677,620	\$ 415,909	\$ 3,956,766	\$ 2,165,518	\$ 306,075	\$ 2,471,593	\$ 6,428,359	\$ 5,835,603
Employee benefits and payroll taxes	390,198	323,516	219,239	107,412	1,040,365	538,748	81,514	620,262	1,660,627	1,382,955
Pension expense	93,105	82,327	37,890	13,074	226,396	182,558	12,762	195,320	421,716	356,951
Total Salaries and Related Expenses	<u>2,134,265</u>	<u>1,618,118</u>	<u>934,749</u>	<u>536,395</u>	<u>5,223,527</u>	<u>2,886,824</u>	<u>400,351</u>	<u>3,287,175</u>	<u>8,510,702</u>	<u>7,575,509</u>
OTHER EXPENSES:										
Supplies	103,022	44,525	8,145	3,201	158,893	30,050	1,996	32,046	190,939	197,043
Printing and other	192,965	565,763	3,083	16,308	778,119	29,667	161,129	190,796	968,915	1,009,503
Telephone	34,936	28,934	26,545	9,813	100,228	55,322	7,475	62,797	163,025	136,465
Occupancy	160,748	93,410	161,360	23,634	439,152	218,230	35,411	253,641	692,793	677,690
Insurance	-	-	-	-	-	45,155	-	45,155	45,155	43,337
Equipment rental and maintenance	445,826	120,942	53,710	19,574	640,052	77,479	17,662	95,141	735,193	875,357
Travel, conferences, conventions	3,372,084	782,656	399,354	142,922	4,697,016	181,424	159,339	340,763	5,037,779	4,547,748
Accounting and auditing	-	-	-	-	-	70,112	-	70,112	70,112	65,211
Consulting and professional fees	1,306,830	871,719	9,889	667,815	2,856,253	368,910	16,257	385,167	3,241,420	3,133,381
Legal fees	-	2,980	-	-	2,980	176,693	-	176,693	179,673	142,503
Membership dues	9,224	70,181	670	6,760	86,835	143,276	20,272	163,548	250,383	217,146
Awards and grants	251,139	216,646	(31,400)	1,307,240	1,743,625	3,806	-	3,806	1,747,431	1,632,316
Postage and shipping	42,003	34,393	3,300	1,394	81,090	7,800	31,632	39,432	120,522	142,922
Employment recruiting	-	-	-	-	-	12,616	-	12,616	12,616	18,399
Depreciation and amortization	-	-	-	-	-	53,569	-	53,569	53,569	52,246
Banking fees	-	-	-	-	-	32,836	22	32,858	32,858	32,336
Total Other Expenses	<u>5,918,777</u>	<u>2,832,149</u>	<u>634,656</u>	<u>2,198,661</u>	<u>11,584,243</u>	<u>1,506,945</u>	<u>451,195</u>	<u>1,958,140</u>	<u>13,542,383</u>	<u>12,923,603</u>
Total Expenses	<u>\$ 8,053,042</u>	<u>\$ 4,450,267</u>	<u>\$ 1,569,405</u>	<u>\$ 2,735,056</u>	<u>\$ 16,807,770</u>	<u>\$ 4,393,769</u>	<u>\$ 851,546</u>	<u>\$ 5,245,315</u>	<u>\$ 22,053,085</u>	<u>\$ 20,499,112</u>

See accompanying notes to financial statements.

THE NATIONAL HEMOPHILIA FOUNDATION

STATEMENTS OF CASH FLOWS

	Year Ended December 31,	
	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (1,215,101)	\$ 3,178,430
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Depreciation and amortization	53,569	52,246
Realized gain from investments	(4,425)	(259)
Unrealized loss (gain) from investments	1,574,929	(1,636,938)
Deferred rent payable	33,746	46,476
Proceeds from donated stock	5,019	5,218
(Increase) decrease in assets:		
Government grants receivable	21,668	(5,509)
Grants and other receivables	93,834	1,308,377
Contributions receivable	249,027	278,063
Security deposits	1,177	(1,800)
Prepaid expenses	(113,068)	(108,215)
Increase (decrease) in liabilities:		
Accounts payable	579,658	21,720
Accrued expenses	(46,020)	66,855
Accrued payroll and vacation	38,942	(15,381)
Deferred support and revenue	(1,771,397)	1,195,218
Net Cash Flows from Operating Activities	(498,442)	4,384,501
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of fixed assets	-	(47,484)
Purchase of investments	(907,404)	(3,026,446)
Proceeds from sale of investments	40,723	32,187
Net Cash Flows from Investing Activities	(866,681)	(3,041,743)
NET CHANGE IN CASH AND EQUIVALENTS	(1,365,123)	1,342,758
CASH AND EQUIVALENTS, BEGINNING OF YEAR	12,173,026	10,830,268
CASH AND EQUIVALENTS, END OF YEAR	\$ 10,807,903	\$ 12,173,026
SUPPLEMENTAL CASH FLOW INFORMATION -		
Donated Stock	\$ 5,019	\$ 5,525

See accompanying notes to financial statements.

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 1 - Nature of the Organization and Summary of Significant Accounting Policies:

The National Hemophilia Foundation (the “Foundation” or “NHF”) was incorporated in the State of New York on June 15, 1948. The Foundation’s mission is dedicated to finding better treatments and cures for inheritable bleeding disorders and to prevent the complications of these disorders through education, advocacy and research. For the years ended December 31, 2018 and 2017, approximately 37% of the Foundation’s total support and revenue were provided by two pharmaceutical companies. For these pharmaceutical companies, grants and other receivables represented 11% and 26% of the total grants and other receivables as of December 31, 2018 and 2017, respectively.

The Foundation and other independent organizations (“member chapters”) actively collaborate in furthering the Foundation’s mission throughout the United States. These financial statements represent only the financial position and activities of the National Hemophilia Foundation and do not include the accounts of the “member chapters”. On June 23, 2011, five chapters merged with NHF. On February 24, 2014, a sixth chapter and on January 27, 2016 a seventh chapter was created by the Foundation; consequently, the two newly created chapters along with those of the five previously merged chapters are included in the financial statements of NHF. All other member chapters continue to operate independently of NHF and thus, are not included in the financial statements of NHF.

Cash and Equivalents and Credit Risk - Cash and equivalents include money market funds, and all other highly liquid short-term investments purchased with maturities of three months or less. The Foundation maintains its cash balances in financial institutions that are insured by the Federal Deposit Insurance Corporation (“FDIC”) up to \$250,000. At times, cash balances may be in excess of the FDIC insurance limit. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant risk on cash equivalents.

Investments - Investments in equity securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statements of financial position. Interest and dividends and realized and unrealized gains and losses, if any, are reported in net assets without donor restrictions unless its use is restricted by explicit donor stipulation or by law. Purchases and sales of investments are recorded on a settlement date basis. The cost of securities sold is determined using the specific identification method. The Foundation reviews its investments annually for impairment. Management has determined there are no other than temporary losses as of December 31, 2018.

The investments are protected by the Securities Insurance Protection Corporation (“SIPC”) which provides limited insurance in certain circumstances for securities and cash held in brokerage accounts. The insurance is limited to \$500,000 for securities and \$250,000 for cash balances. The insurance does not protect against investment losses. At times, such balances may be in excess of SIPC insured limits.

Contributions Receivables - Contributions, including unconditional promises to give that are expected to be collected within one year, are recognized as support in the period received and are either classified as with or without donor restrictions. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. An allowance for uncollectible accounts is recorded by management, if necessary, for reimbursable expenses either in dispute with the funding agency or deemed uncollectible.

Contributions made for special events are recognized in the year the event takes place.

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 1 - Nature of the Organization and Summary of Significant Accounting Policies (continued):

Fixed Assets - Fixed assets are recorded at cost or, if donated, at their fair value at the date of the gift. Fixed assets are depreciated using the straight-line method over the estimated useful life of the assets ranging from five to seven years. Leasehold improvements are amortized over the shorter of the life of the lease or their useful lives.

The Foundation capitalizes fixed asset purchases greater than \$5,000 with an estimated useful life greater than one year.

Repairs and maintenance costs are expensed as incurred; major renewals and betterments are capitalized. When assets are disposed of, the assets and related allowances for depreciation are eliminated from the accounts and any resulting gain or loss is reflected in operations.

Deferred Rent Payable - The Foundation has an operating lease which contains predetermined increases in the rentals payable during the term of the lease. For these leases, the aggregate rental expense over the lease term is recognized on a straight-line basis over the lease term. The difference between the expense charged to operations in any period and the amount payable under the lease during that period is recorded as deferred rent payable on the Foundation's statement of financial position, which will reverse over the lease term.

Deferred Support and Revenue - The Foundation records grant/contract support as a deferred support and revenue until it is expended for the purpose of the grant or contract.

Net Assets - Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor restrictions.

The Foundation's board has designated, from net assets without donor restrictions, net assets for specified purposes. Board-designated net assets are comprised of the following as of December 31, 2018 and 2017:

	December 31,	
	2018	2017
Von Willebrand Disease Guidelines	\$ 47,050	\$ 47,050
Research - RNA Extraction/Repository	103,064	-
Research - Bridge Grant	250,000	-
	<u>\$ 400,114</u>	<u>\$ 47,050</u>

Net Assets With Donor Restrictions - Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 1 - Nature of the Organization and Summary of Significant Accounting Policies (continued):

Research Awards and Grants - The Foundation awards funds each year to support research related projects for the Clinical Fellowship, JGP and Career Development programs. These awards generally extend over a period of two to three years. Continued funding for the second and third year of the award period is conditional on the grantee's demonstration of adequate progress as well as submission of required reports. The Foundation, therefore, only records the liability and related expenses for each year and the liability is included as components of accrued expenses on the Statements of Financial Position. The total expense the Foundation expects to incur once certain conditions are fulfilled amounted to \$899,000 and \$949,419 as of December 31, 2018 and 2017, respectively.

Functional Allocation of Expenses - The costs of providing the various programs and support services have been summarized on a functional basis in the statements of activities and changes in net assets. The statements of functional expenses present expenses by function and natural classification. Expenses directly attributable to specific functional areas of the Foundation are reported as expenses of those functional areas while indirect costs that benefit multiple functional areas have been allocated based on estimated time and effort.

Income Taxes - The Foundation is exempt from Federal income taxes under Section 501 (c)(3) of the Internal Revenue Code and has made no provision for Federal or State income taxes in the accompanying financial statements. In addition, the Foundation has been determined by the Internal Revenue Service (IRS) not to be a "private foundation" within the meaning of section 509(a) of the Internal Revenue Code. All significant tax positions have been considered by management and it has been determined that all tax positions would be sustained upon examination by taxing authorities. The Foundation is required to file form 990 (Return of Organization Exempt from Income Tax) and the CHAR500 (Annual Filing for Charitable Organizations), which are subject to examination by the IRS up to three years from the extended due date of the tax return. The forms 990 for 2015 through 2017 are open to examination by the IRS as of December 31, 2018, with limited exceptions for various states.

Other significant tax positions include its determination of whether any amounts are subject to unrelated business income tax (UBIT). The Foundation has activities subject to UBIT in the years ended 2018 and 2017 and has filed Form 990T. Unrelated business income tax for the years ended December 31, 2018 and 2017 amounted to \$37,195 and \$74,394, respectively. These amounts have been included in the statements of functional expenses under printing and other (for the portion attributable to the production of the Hemaware magazine, both printed and online formats) and in employee benefits and payroll taxes (for the portion of fringe benefits).

Estimates and Uncertainties - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results, as determined at a later date, could differ from those estimates.

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 1 - Nature of the Organization and Summary of Significant Accounting Policies (continued):

Fair Value of Financial Instruments - Cash and equivalents, government grants receivable, grants and other receivables, security deposit and other assets, accounts payable, accrued expenses, accrued payroll and vacation and deferred support and revenue are reflected in the financial statements at carrying values which approximate fair value because of their short-term maturities. Pledges are discounted to their present value using a risk free interest rate which does not represent fair value. It is not practicable to determine the fair value of the pledges.

Comparative Information - The Statements of Financial Position, Statements of Activities and Changes in Net Assets and Statements of Functional Expenses include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements as of and for the year ended December 31, 2017, from which the summarized information was derived.

Newly Adopted Accounting Pronouncement - In August 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-14, Not-for-profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-profit Entities. ASU 2016-14 addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. Management has implemented ASU 2016-14 and has adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented.

Recently Issued Accounting Pronouncements - In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)," requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14 which defers the effective date of ASU 2014-09 one year making it effective for annual reporting periods beginning after December 15, 2018. Management is currently evaluating the impact of this adoption on its financial statements.

In February 2016, the FASB issued ASU No. 2016-02, "Leases (Topic 842)," which replaces the existing guidance in ASC 840 - Leases. This ASU requires a dual approach for lessee accounting under which a lessee would account for leases as finance leases or operating leases. Both finance leases and operating leases will result in the lessee recognizing a right-of-use asset and a corresponding lease liability. For finance leases, the lessee would recognize interest expense and amortization of the right-of-use asset and for operating leases, the lessee would recognize a straight-line total lease expense. This ASU is effective for fiscal years beginning after December 15, 2019. The requirements of this standard include a significant increase in required disclosures. Management is currently evaluating the impact of this ASU on the financial statements.

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 1 - Nature of the Organization and Summary of Significant Accounting Policies (continued):

Reclassifications - Certain prior period amounts have been reclassified for consistency with the current year presentation. Specifically, the Foundation's statements of financial position changed to an unclassified presentation, which combined current and noncurrent assets and liabilities. Investments in deferred compensation were separated from security deposits on the statements of financial position. In addition realized and unrealized investment income along with related investment fees were netted on the statements of activities and changes in net assets as net investment income. These reclassifications had no impact on the change in net assets or on total net assets.

Subsequent Events - Management has reviewed and evaluated all events and transactions from December 31, 2018 through May 21, 2019, the date that the financial statements were available for issuance. The effects of those events and transactions that provide additional pertinent information about conditions that existed at the statement of financial position date have been recognized in the accompanying financial statements.

Note 2 - Liquidity and Availability:

Management regularly monitors the availability of resources required to meet its operating needs. As part of management's liquidity plan, it has a policy to structure its financial assets to be available as its general expenses, liabilities, and other obligations come due. For purposes of analyzing resources available to meet general expenses over a 12-month period, management considers all expenses related to its ongoing activities. Financial assets available for general expense, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	<u>December 31,</u> <u>2018</u>
Financial assets at year-end without donor restrictions:	
Cash and equivalents	\$ 6,035,066
Government grants receivable	54,253
Grants and other receivables	559,664
Contributions receivable (see note 4)	<u>8,950</u>
Total financial assets without donor restrictions	6,657,933
Less amounts not available for general expenses:	
Board designated funds	<u>400,114</u>
Financial assets available to meet general expenses over the next twelve months	<u>\$ 6,257,819</u>

In addition to financial assets available to meet general expenses over the next 12 months, the Foundation operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenses. Refer to the statement of cash flows which identifies the sources and uses of the Foundation's cash and shows positive cash generated by operations. If the need arises, the Foundation has \$12,766,052 in investments that can be used.

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 3 - Investments at Fair Value - Recurring:

Fair Value Measurements and Disclosures FASB ASC 820 establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 - Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value.

- Common Stocks and Mutual Funds: Valued at the closing price reported on the New York Stock Exchange.

The preceding methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 3 - Investments at Fair Value – Recurring (continued):

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of December 31, 2018 and 2017:

	<i>Assets at Fair Value as of December 31, 2018</i>			
	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>	<i>Total</i>
Common Stocks	\$ 5,300	\$ -	\$ -	\$ 5,300
Mutual Funds - Fixed Income	6,690,918	-	-	6,690,918
Mutual Funds - Equity				
U.S.	6,097,036	-	-	6,097,036
International	3,674,551	-	-	3,674,551
Total Investments	\$ 16,467,805	\$ -	\$ -	\$ 16,467,805
Investments for Deferred Compensation - Mutual Funds	\$ 395,117	\$ -	\$ -	\$ 395,117

	<i>Assets at Fair Value as of December 31, 2017</i>			
	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>	<i>Total</i>
Common Stocks	\$ 7,084	\$ -	\$ -	\$ 7,084
Mutual Funds - Fixed Income	6,544,348	-	-	6,544,348
Mutual Funds - Equity				
U.S.	6,382,644	-	-	6,382,644
International	4,242,570	-	-	4,242,570
Total Investments	\$ 17,176,646	\$ -	\$ -	\$ 17,176,646
Investments for Deferred Compensation - Mutual Funds	\$ 346,769	\$ -	\$ -	\$ 346,769

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 4 - Contributions Receivable:

Contributions receivable have been discounted over the payment period using a discount rate of 0.98% for 2018 and 2017. Contributions receivable are restricted for research and are due as follows:

	December 31,	
	2018	2017
Less than one year	\$ 258,950	\$ 257,450
One to five years	251,950	507,350
	510,900	764,800
Less: discount to present value	2,453	7,326
	<u>\$ 508,447</u>	<u>\$ 757,474</u>
To summarize:		
Current		
Without donor restrictions	\$ 8,950	\$ 7,450
With donor restrictions	250,000	250,000
	<u>\$ 258,950</u>	<u>\$ 257,450</u>
Long-term		
Without donor restrictions	\$ 1,923	\$ 7,279
With donor restrictions	247,574	492,745
	<u>\$ 249,497</u>	<u>\$ 500,024</u>
	<u>\$ 508,447</u>	<u>\$ 757,474</u>

Note 5 - Fixed Assets:

The Foundation's fixed assets consist of the following:

	December 31,	
	2018	2017
Furniture, fixtures and equipment	\$ 315,305	\$ 315,305
Computers	24,196	24,196
Leasehold improvements	51,576	51,576
	391,077	391,077
Less: Accumulated depreciation and amortization	195,406	141,836
	<u>\$ 195,671</u>	<u>\$ 249,241</u>

Depreciation and amortization expense was \$53,569 and \$52,246 for the years ended December 31, 2018 and 2017, respectively.

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 6 - Deferred Compensation:

The Foundation has a defined contribution plan organized under Section 403(b) of the Internal Revenue Code administered by TIAA-CREF Individual and Institutional Services, Inc. covering substantially all of its employees. The Foundation makes contributions for each participant in the amount of a stated percentage of annual compensation based on the number of years such participant is in the employ of the Foundation. Employees also may contribute to another 403(b) plan subject to the maximum annual contribution limit prescribed by the Employee Retirement Income Security Act of 1974 guidelines. The Foundation also provides a nonqualified deferred compensation plan for certain executives that operate under Section 457(b) of the Internal Revenue Code. For the years ended December 31, 2018 and 2017, expense for both benefit plans included under pension expense and special events was \$436,878 and \$367,818, respectively.

Note 7 - Accrued Vacation:

Full time employees are eligible for vacation time of up to fifteen days from the start of their employment up to their fifth year of service and twenty days thereafter. Employees are eligible to carry over to the next year accumulated earned but unused vacation of up to a maximum of ten days unless an amount greater than ten days has been approved by the employee's supervisor. The liability for accrued vacation earned but not taken has been charged to operations. Accrued vacation payable totaled \$230,115 and \$214,082 as of December 31, 2018 and 2017, respectively, and is included in accrued payroll and vacation on the statements of financial position.

Note 8 - Net Assets With Donor Restrictions:

Net assets with donor restrictions represent contributions received and income related to the following:

	December 31,	
	2018	2017
Restricted by Purpose:		
Research	\$ 1,018,604	\$ 1,085,085
Clinical Fellowship	922,879	1,270,294
International Programs	849,027	975,980
Endowment Funds *	104,368	262,511
Soozie Courter Memorial Fund	56,875	56,875
Scholarship Fund	1,961	1,462
	2,953,714	3,652,207
Restricted in Perpetuity:		
Dale Smith Endowment Fund *	250,000	250,000
Hemophilia of Georgia Endowment Fund *	1,247,574	1,242,745
	1,497,574	1,492,745
	\$ 4,451,288	\$ 5,144,952

* See Endowment Funds Note 10

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 9 - Net Assets Released from Restrictions:

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose as follows:

	Year Ended December 31,	
	2018	2017
Satisfaction of Purpose Restrictions:		
Research	\$ 484,471	\$ 440,317
Clinical Fellowship	473,855	444,757
International Programs	126,953	40,213
Dale Smith Endowment Fund	94,581	-
Hemophilia of Georgia Endowment Fund	929	-
Scholarship Fund	1,000	1,013
	<u>\$ 1,181,789</u>	<u>\$ 926,300</u>

Note 10 - Endowment Funds:

The Foundation maintains donor-restricted funds whose purpose is to provide long-term support for its qualifying fellowships and research programs. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors has interpreted the New York Prudent Management of Institutional Funds Act (NYPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as perpetually restricted net assets (a) the original value of gifts donated to the perpetual endowment, (b) original gift of subsequent gifts to the perpetual endowment, and (c) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as perpetually restricted net assets is classified as purpose restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by NYPMIFA. In accordance with NYPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the endowment fund;
- (2) The purposes of the institution and the endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation or deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the institution;
- (7) Where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the institution; and
- (8) The investment policy of the institution

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 10 - Endowment Funds (continued):

Investment Objectives

The Foundation has adopted an investment policy that primarily emphasizes the preservation of the capital and secondarily maximizes the total return. Investment returns are expected to provide adequate funds to sufficiently support designated needs and preserve or enhance the real value of the Foundation. In establishing the investment objectives of the Foundation, the finance committee of the Board has taken into account the time horizon available for investment, the nature of the Foundation's cash flows and liabilities, and other factors that affect the Foundation's risk tolerance.

Strategies Employed for Achieving Objectives

To satisfy its long-term objectives, the Foundation will ensure appropriate diversification to marketable equity securities. There shall be no Securities and Exchange Commission unregistered securities, private placement, venture capital, or direct investments in real or personal property. Approved investments include among others equity securities and fixed income securities.

Spending Policy

The Foundation has decided to appropriate funds on an annual basis for expenditure at the rate up to 4% of the fund's average fair market value over the most recent 36-month period taking into consideration relevant economic, investment, and financial conditions. Net amounts available for release accumulated from previous years total \$105,981 and \$262,511 as of December 31, 2018 and 2017, respectively, and are recorded as donor restricted net assets until designated as research awards.

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Foundation has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At December 31, 2018 and 2017, there were no underwater endowments.

Changes in Donor-Restricted Endowment Net Assets

	<u>With Donor Restrictions</u>
Endowment net assets, December 31, 2016	\$ 1,579,434
Additions	7,208
Investment return	<u>168,614</u>
Endowment net assets, December 31, 2017	<u>\$ 1,755,256</u>
Additions	4,829
Investment return / (loss)	(144,532)
Appropriation of endowment funds for expenditure	<u>(13,611)</u>
Endowment net assets, December 31, 2018	<u>\$ 1,601,942</u>

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Note 11 - Commitments:

Leases - The Foundation leases office space and equipment under operating leases. Rent expense including real estate taxes included under occupancy and special event direct costs for the years ended December 31, 2018 and 2017 was \$690,772 and \$685,390, respectively. At December 31, 2018, future minimum rental payments under these operating leases, inclusive of the effect of the office lease escalation clause, are as follows:

<u>Year Ending December 31,</u>	
2019	\$ 654,802
2020	685,268
2021	694,252
2022	702,687
2023	697,182
2024 and thereafter	<u>1,191,263</u>
	<u>\$ 4,625,454</u>

Note 12 - Related Party Transactions:

One of NHF's personal bankers at a financial institution is currently serving as a member of the Foundation's Board of Directors and receives incentive compensation. To address any actual or potential conflicts of interest, this board member has been restricted from serving on the finance or audit committees. The value of the account as of December 31, 2018 and 2017 totaled \$8,901,412 and \$10,864,279 respectively.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
CENTRAL OHIO CHAPTER STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR DECEMBER 31, 2017)

	<u>Without Donor</u> <u>Restrictions</u>	<u>With Donor</u> <u>Restrictions</u>	<u>2018</u>	<u>2017</u>
ASSETS				
Cash and equivalents	\$ 79,172	\$ 4,991	\$ 84,163	\$ 94,855
Grants and other receivables, less allowance for uncollectible accounts of \$-0- in 2018 and 2017	51,150	-	51,150	38,224
Prepaid expenses and other assets	<u>1,455</u>	<u>-</u>	<u>1,455</u>	<u>2,317</u>
	<u>\$ 131,777</u>	<u>\$ 4,991</u>	<u>\$ 136,768</u>	<u>\$ 135,396</u>
LIABILITIES AND NET ASSETS				
LIABILITIES:				
Accounts payable	\$ 110	\$ -	\$ 110	\$ -
Deferred support and revenue	-	4,991	4,991	13,592
Intercompany payable	<u>40,417</u>	<u>-</u>	<u>40,417</u>	<u>23,003</u>
	<u>40,527</u>	<u>\$ 4,991</u>	<u>45,518</u>	<u>36,595</u>
COMMITMENTS				
NET ASSETS	<u>91,250</u>	<u>-</u>	<u>91,250</u>	<u>98,801</u>
	<u>\$ 131,777</u>	<u>\$ 4,991</u>	<u>\$ 136,768</u>	<u>\$ 135,396</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
CENTRAL OHIO CHAPTER STATEMENTS OF ACTIVITIES
AND CHANGES IN NET ASSETS

	Year Ended December 31,	
	2018	2017
	Without Donor Restrictions	
SUPPORT AND REVENUE:		
Special events revenue	\$ 69,551	\$ 62,425
Less: direct costs	(104,040)	(90,556)
	(34,489)	(28,131)
Contributions and grants	199,543	161,249
Revenues generated from affiliated chapters	5,698	269
Contributions from combined federal campaign	34	724
Educational seminars and programs	-	2,125
Educational/medical literature	22,762	19,017
Total Support and Revenue	193,548	155,253
EXPENSES:		
Program services:		
Health education and training	83,195	74,099
Community services	71,281	83,374
Total Program Services	154,476	157,473
Supporting services:		
Management and general	45,937	44,826
Fundraising	686	14,719
Total Supporting Services	46,623	59,545
Total Expenses	201,099	217,018
CHANGE IN NET ASSETS	(7,551)	(61,765)
NET ASSETS, BEGINNING OF YEAR	98,801	160,566
NET ASSETS, END OF YEAR	\$ 91,250	\$ 98,801

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION

**SUPPLEMENTARY INFORMATION
CENTRAL OHIO CHAPTER STATEMENTS OF FUNCTIONAL EXPENSES**

**FOR THE YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017)**

	Year Ended December 31,							2018 Total Expenses	2017 Total Expenses
	Program Services			Support Services					
	Health Education and Training	Community Services	Total	Management and General	Fundraising	Total			
SALARIES AND RELATED EXPENSES:									
Salaries	\$ 26,286	\$ 21,289	\$ 47,575	\$ 9,020	\$ 350	\$ 9,370	\$ 56,945	\$ 67,826	
Employee benefits and payroll taxes	12,970	10,540	23,510	4,733	194	4,927	28,437	27,525	
Pension expense	705	620	1,325	261	12	273	1,598	1,130	
Total Salaries and Related Expenses	<u>39,961</u>	<u>32,449</u>	<u>72,410</u>	<u>14,014</u>	<u>556</u>	<u>14,570</u>	<u>86,980</u>	<u>96,481</u>	
OTHER EXPENSES:									
Supplies	2,412	418	2,830	2,807	-	2,807	5,637	9,599	
Printing	2,422	4,697	7,119	96	-	96	7,215	7,090	
Telephone	-	-	-	2,799	-	2,799	2,799	2,662	
Occupancy	-	-	-	14,951	-	14,951	14,951	13,292	
Insurance	-	-	-	960	-	960	960	576	
Equipment rental and maintenance	-	1,812	1,812	676	-	676	2,488	2,007	
Travel, conferences, conventions	31,040	16,745	47,785	5,111	-	5,111	52,896	57,536	
Accounting and auditing	-	-	-	1,100	-	1,100	1,100	600	
Consulting and professional fees	4,062	4,940	9,002	1,908	-	1,908	10,910	11,147	
Membership dues	-	696	696	446	-	446	1,142	3,633	
Awards and grants	2,770	7,979	10,749	-	-	-	10,749	8,759	
Postage and shipping	528	1,545	2,073	259	130	389	2,462	2,780	
Banking fees	-	-	-	810	-	810	810	856	
Total Other Expenses	<u>43,234</u>	<u>38,832</u>	<u>82,066</u>	<u>31,923</u>	<u>130</u>	<u>32,053</u>	<u>114,119</u>	<u>120,537</u>	
Total Expenses	<u>\$ 83,195</u>	<u>\$ 71,281</u>	<u>\$ 154,476</u>	<u>\$ 45,937</u>	<u>\$ 686</u>	<u>\$ 46,623</u>	<u>\$ 201,099</u>	<u>\$ 217,018</u>	

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
IDAHO CHAPTER STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR DECEMBER 31, 2017)

	<u>Without Donor</u> <u>Restrictions</u>	<u>With Donor</u> <u>Restrictions</u>	<u>2018</u>	<u>2017</u>
ASSETS				
Cash and equivalents	\$ 124,563	\$ 18,707	\$ 143,270	\$ 97,507
Grants and other receivables, less allowance for uncollectible accounts of \$-0- in 2018 and 2017	1,000	-	1,000	7,750
Prepaid expenses and other assets	3,581	-	3,581	1,500
Security deposits	<u>500</u>	<u>-</u>	<u>500</u>	<u>500</u>
	<u>\$ 129,644</u>	<u>\$ 18,707</u>	<u>\$ 148,351</u>	<u>\$ 107,257</u>
LIABILITIES AND NET ASSETS				
LIABILITIES:				
Accrued expenses	\$ 1,294	\$ -	\$ 1,294	\$ 731
Deferred support and revenue	-	18,707	18,707	18,789
Intercompany payable	<u>11,413</u>	<u>-</u>	<u>11,413</u>	<u>8,444</u>
	<u>12,707</u>	<u>18,707</u>	<u>31,414</u>	<u>27,964</u>
COMMITMENTS				
NET ASSETS	<u>116,937</u>	<u>-</u>	<u>116,937</u>	<u>79,293</u>
	<u>\$ 129,644</u>	<u>\$ 18,707</u>	<u>\$ 148,351</u>	<u>\$ 107,257</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
IDAHO CHAPTER STATEMENTS OF ACTIVITIES
AND CHANGES IN NET ASSETS

	<u>Year Ended December 31,</u>	
	<u>2018</u>	<u>2017</u>
	<u>Without Donor Restrictions</u>	
SUPPORT AND REVENUE:		
Special events revenue	\$ 32,213	\$ 27,267
Less: direct costs	<u>(20,530)</u>	<u>(26,942)</u>
	11,683	325
Contributions and grants	120,112	97,128
Revenues generated from affiliated chapters	1,500	-
Educational/medical literature	<u>21,473</u>	<u>22,125</u>
Total Support and Revenue	<u>154,768</u>	<u>119,578</u>
EXPENSES:		
Program services:		
Health education and training	49,781	39,671
Community services	<u>29,948</u>	<u>40,474</u>
Total Program Services	<u>79,729</u>	<u>80,145</u>
Supporting services -		
Management and general	<u>37,395</u>	<u>38,837</u>
Total Supporting Services	<u>37,395</u>	<u>38,837</u>
Total Expenses	<u>117,124</u>	<u>118,982</u>
CHANGE IN NET ASSETS	37,644	596
NET ASSETS, BEGINNING OF YEAR	<u>79,293</u>	<u>78,697</u>
NET ASSETS, END OF YEAR	<u>\$ 116,937</u>	<u>\$ 79,293</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION

**SUPPLEMENTARY INFORMATION
IDAHO CHAPTER STATEMENTS OF FUNCTIONAL EXPENSES**

**FOR THE YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017)**

	Year Ended December 31,						
	Program Services			Support Services		2018	2017
	Health Education and Training	Community Services	Total	Management and General	Total	Total Expenses	Total Expenses
SALARIES AND RELATED EXPENSES:							
Salaries	\$ 22,873	\$ 11,436	\$ 34,309	\$ 14,296	\$ 14,296	\$ 48,605	\$ 42,649
Employee benefits and payroll taxes	2,193	1,097	3,290	1,371	1,371	4,661	4,137
Pension expense	983	492	1,475	615	615	2,090	972
Total Salaries and Related Expenses	<u>26,049</u>	<u>13,025</u>	<u>39,074</u>	<u>16,282</u>	<u>16,282</u>	<u>55,356</u>	<u>47,758</u>
OTHER EXPENSES:							
Supplies	422	1,687	2,109	676	676	2,785	3,589
Printing	256	2,300	2,556	529	529	3,085	3,112
Telephone	-	-	-	4,353	4,353	4,353	3,493
Occupancy	-	-	-	7,274	7,274	7,274	6,888
Insurance	-	-	-	-	-	-	576
Equipment rental and maintenance	-	-	-	2,027	2,027	2,027	2,696
Travel, conferences, conventions	22,679	10,321	33,000	2,186	2,186	35,186	39,580
Accounting and auditing	-	-	-	800	800	800	800
Consulting and professional fees	-	-	-	445	445	445	305
Membership dues	305	175	480	1,291	1,291	1,771	1,468
Awards and grants	-	2,109	2,109	-	-	2,109	7,057
Postage and shipping	70	331	401	604	604	1,005	1,113
Banking fees	-	-	-	928	928	928	547
Total Other Expenses	<u>23,732</u>	<u>16,923</u>	<u>40,655</u>	<u>21,113</u>	<u>21,113</u>	<u>61,768</u>	<u>71,224</u>
Total Expenses	<u>\$ 49,781</u>	<u>\$ 29,948</u>	<u>\$ 79,729</u>	<u>\$ 37,395</u>	<u>\$ 37,395</u>	<u>\$ 117,124</u>	<u>\$ 118,982</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION

**SUPPLEMENTARY INFORMATION
NEVADA CHAPTER STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR DECEMBER 31, 2017)**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2018</u>	<u>2017</u>
ASSETS				
Cash and equivalents	\$ 405,262	\$ 73,480	\$ 478,742	\$ 439,116
Grants and other receivables, less allowance for uncollectible accounts of \$-0- in 2018 and 2017	42,336	-	42,336	11,030
Prepaid expenses and other assets	14,226	-	14,226	15,768
Security deposits	1,800	-	1,800	1,800
	<u>\$ 463,624</u>	<u>\$ 73,480</u>	<u>\$ 537,104</u>	<u>\$ 467,714</u>
LIABILITIES AND NET ASSETS				
LIABILITIES:				
Accounts payable	\$ -	\$ -	\$ -	\$ 856
Accrued expenses	3,156	-	3,156	-
Deferred support and revenue	-	73,480	73,480	59,405
Intercompany payable	47,510	-	47,510	37,509
	<u>50,666</u>	<u>73,480</u>	<u>124,146</u>	<u>97,770</u>
COMMITMENTS				
NET ASSETS	<u>412,958</u>	<u>-</u>	<u>412,958</u>	<u>369,944</u>
	<u>\$ 463,624</u>	<u>\$ 73,480</u>	<u>\$ 537,104</u>	<u>\$ 467,714</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
NEVADA CHAPTER STATEMENTS OF ACTIVITIES
AND CHANGES IN NET ASSETS

	Year Ended December 31,	
	2018	2017
	Without Donor Restrictions	
SUPPORT AND REVENUE:		
Special events revenue	\$ 156,326	\$ 156,387
Less: direct costs	(131,726)	(103,518)
	24,600	52,869
Contributions and grants	347,443	384,105
Revenues generated from affiliated chapters	7,750	-
Educational seminars and programs	-	6,000
Educational/medical literature	30,422	31,099
Total Support and Revenue	410,215	474,073
EXPENSES:		
Program services:		
Health education and training	130,725	130,846
Community services	182,606	176,959
Total Program Services	313,331	307,805
Supporting services:		
Management and general	45,442	43,148
Fundraising	8,430	3,511
Total Supporting Services	53,872	46,659
Total Expenses	367,203	354,464
CHANGE IN NET ASSETS	43,012	119,609
NET ASSETS, BEGINNING OF YEAR	369,946	250,335
NET ASSETS, END OF YEAR	\$ 412,958	\$ 369,944

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION

**SUPPLEMENTARY INFORMATION
NEVADA CHAPTER STATEMENTS OF FUNCTIONAL EXPENSES**

**FOR THE YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017)**

	Year Ended December 31,							2018 Total Expenses	2017 Total Expenses
	Program Services			Support Services					
	Health Education and Training	Community Services	Total	Management and General	Fundraising	Total			
SALARIES AND RELATED EXPENSES:									
Salaries	\$ 43,680	\$ 32,880	\$ 76,560	\$ 4,782	\$ 5,621	\$ 10,403	\$ 86,963	\$ 91,465	
Employee benefits and payroll taxes	20,299	16,098	36,397	2,378	2,715	5,093	41,490	26,468	
Pension expense	611	341	952	41	28	69	1,021	3,463	
Total Salaries and Related Expenses	<u>64,590</u>	<u>49,319</u>	<u>113,909</u>	<u>7,201</u>	<u>8,364</u>	<u>15,565</u>	<u>129,474</u>	<u>121,396</u>	
OTHER EXPENSES:									
Supplies	5,127	22,301	27,428	4,087	60	4,147	31,575	23,589	
Printing	1,025	13,422	14,447	178	-	178	14,625	7,929	
Telephone	-	-	-	4,219	-	4,219	4,219	3,226	
Occupancy	-	-	-	8,332	-	8,332	8,332	12,168	
Insurance	-	-	-	19	-	19	19	192	
Equipment rental and maintenance	-	706	706	8,213	-	8,213	8,919	5,254	
Travel, conferences, conventions	51,057	60,156	111,213	2,339	-	2,339	113,552	130,205	
Accounting and auditing	-	-	-	1,200	-	1,200	1,200	1,200	
Consulting and professional fees	7,146	11,170	18,316	1,592	-	1,592	19,908	9,763	
Membership dues	28	1,399	1,427	3,878	-	3,878	5,305	3,901	
Awards and grants	500	22,234	22,734	1,000	-	1,000	23,734	30,530	
Postage and shipping	1,252	1,899	3,151	226	-	226	3,377	3,221	
Employment recruiting	-	-	-	177	-	177	177	-	
Banking fees	-	-	-	2,781	6	2,787	2,787	1,890	
Total Other Expenses	<u>66,135</u>	<u>133,287</u>	<u>199,422</u>	<u>38,241</u>	<u>66</u>	<u>38,307</u>	<u>237,729</u>	<u>233,068</u>	
Total Expenses	<u>\$ 130,725</u>	<u>\$ 182,606</u>	<u>\$ 313,331</u>	<u>\$ 45,442</u>	<u>\$ 8,430</u>	<u>\$ 53,872</u>	<u>\$ 367,203</u>	<u>\$ 354,464</u>	

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION

**SUPPLEMENTARY INFORMATION
 COLORADO CHAPTER STATEMENTS OF FINANCIAL POSITION
 DECEMBER 31, 2018
 (WITH SUMMARIZED COMPARATIVE TOTALS FOR DECEMBER 31, 2017)**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2018</u>	<u>2017</u>
ASSETS				
Cash and equivalents	\$ 384,346	\$ 8,875	\$ 393,221	\$ 450,464
Grants and other receivables, less allowance for uncollectible accounts of \$-0- in 2018 and 2017	61,927	-	61,927	-
Prepaid expenses and other assets	13,837	-	13,837	6,230
Security deposits	-	-	-	1,177
	<u>\$ 460,110</u>	<u>\$ 8,875</u>	<u>\$ 468,985</u>	<u>\$ 457,871</u>
LIABILITIES AND NET ASSETS				
LIABILITIES:				
Accounts payable	\$ -	\$ -	\$ -	\$ 841
Accrued expenses	2,000	-	2,000	-
Deferred support and revenue	-	8,875	8,875	28,746
Intercompany payable	38,726	-	38,726	28,446
	<u>40,726</u>	<u>8,875</u>	<u>49,601</u>	<u>58,033</u>
COMMITMENTS				
NET ASSETS	<u>419,384</u>	<u>-</u>	<u>419,384</u>	<u>399,838</u>
	<u>\$ 460,110</u>	<u>\$ 8,875</u>	<u>\$ 468,985</u>	<u>\$ 457,871</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
COLORADO CHAPTER STATEMENTS OF ACTIVITIES
AND CHANGES IN NET ASSETS

	<u>Year Ended December 31,</u>	
	<u>2018</u>	<u>2017</u>
	<u>Without Donor Restrictions</u>	
SUPPORT AND REVENUE:		
Special events revenue	\$ 70,866	\$ 96,526
Less: direct costs	<u>(64,612)</u>	<u>(76,675)</u>
	6,254	19,851
Contributions and grants	408,576	405,853
Educational/medical literature	<u>16,250</u>	<u>10,625</u>
Total Support and Revenue	<u>431,080</u>	<u>436,329</u>
EXPENSES:		
Program services:		
Health education and training	119,810	93,231
Community services	<u>238,435</u>	<u>265,507</u>
Total Program Services	<u>358,245</u>	<u>358,738</u>
Supporting services:		
Management and general	<u>53,289</u>	<u>42,359</u>
Total Supporting Services	<u>53,289</u>	<u>42,359</u>
Total Expenses	<u>411,534</u>	<u>401,097</u>
CHANGE IN NET ASSETS	19,546	35,232
NET ASSETS, BEGINNING OF YEAR	<u>399,838</u>	<u>364,606</u>
NET ASSETS, END OF YEAR	<u>\$ 419,384</u>	<u>\$ 399,838</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION

**SUPPLEMENTARY INFORMATION
COLORADO CHAPTER STATEMENTS OF FUNCTIONAL EXPENSES**

**FOR THE YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017)**

	Year Ended December 31,						
	Program Services			Support Services		2018	2017
	Health Education and Training	Community Services	Total	Management and General	Total	Total Expenses	Total Expenses
SALARIES AND RELATED EXPENSES:							
Salaries	\$ 20,138	\$ 73,610	\$ 93,748	\$ 4,039	\$ 4,039	\$ 97,787	\$ 91,804
Employee benefits and payroll taxes	7,223	22,053	29,276	1,139	1,139	30,415	26,518
Pension expense	679	5,360	6,039	285	285	6,324	5,589
Total Salaries and Related Expenses	<u>28,040</u>	<u>101,023</u>	<u>129,063</u>	<u>5,463</u>	<u>5,463</u>	<u>134,526</u>	<u>123,911</u>
OTHER EXPENSES:							
Supplies	2,865	9,027	11,892	3,597	3,597	15,489	7,369
Printing	1,133	417	1,550	360	360	1,910	629
Telephone	-	-	-	4,419	4,419	4,419	3,781
Occupancy	-	-	-	20,326	20,326	20,326	18,590
Insurance	-	-	-	1,148	1,148	1,148	1,401
Equipment rental and maintenance	-	1,548	1,548	2,241	2,241	3,789	1,419
Travel, conferences, conventions	78,257	79,222	157,479	2,162	2,162	159,641	150,107
Accounting and auditing	-	-	-	1,700	1,700	1,700	1,700
Consulting and professional fees	9,515	27,970	37,485	3,914	3,914	41,399	70,141
Membership dues	-	550	550	3,775	3,775	4,325	4,502
Awards and grants	-	18,326	18,326	2,556	2,556	20,882	15,836
Postage and shipping	-	352	352	504	504	856	772
Banking fees	-	-	-	1,124	1,124	1,124	939
Total Other Expenses	<u>91,770</u>	<u>137,412</u>	<u>229,182</u>	<u>47,826</u>	<u>47,826</u>	<u>277,008</u>	<u>277,186</u>
Total Expenses	<u>\$ 119,810</u>	<u>\$ 238,435</u>	<u>\$ 358,245</u>	<u>\$ 53,289</u>	<u>\$ 53,289</u>	<u>\$ 411,534</u>	<u>\$ 401,097</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
NEBRASKA CHAPTER STATEMENTS OF FINANCIAL POSITION

	Without Donor Restrictions	With Donor Restrictions	2018	2017
ASSETS				
Cash and equivalents	\$ 335,967	\$ 14,019	\$ 349,986	\$ 317,713
Grants and other receivables, less allowance for uncollectible accounts of \$-0- in 2018 and 2017	12,502	-	12,502	7,091
Prepaid expenses and other assets	-	-	-	588
Security deposits	<u>599</u>	<u>-</u>	<u>599</u>	<u>599</u>
	<u>\$ 349,068</u>	<u>\$ 14,019</u>	<u>\$ 363,087</u>	<u>\$ 325,991</u>
LIABILITIES AND NET ASSETS				
LIABILITIES:				
Accounts payable	\$ 1,519	\$ -	\$ 1,519	\$ 270
Deferred support and revenue	-	14,019	14,019	5,933
Intercompany payable	<u>40,699</u>	<u>-</u>	<u>40,699</u>	<u>13,461</u>
	<u>42,218</u>	<u>14,019</u>	<u>56,237</u>	<u>19,664</u>
COMMITMENTS				
NET ASSETS	<u>306,850</u>	<u>-</u>	<u>306,850</u>	<u>306,327</u>
	<u>\$ 349,068</u>	<u>\$ 14,019</u>	<u>\$ 363,087</u>	<u>\$ 325,991</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
NEBRASKA CHAPTER STATEMENTS OF ACTIVITIES
AND CHANGES IN NET ASSETS

	<u>Year Ended December 31,</u>	
	<u>2018</u>	<u>2017</u>
	<u>Without Donor Restrictions</u>	
SUPPORT AND REVENUE:		
Special events revenue	\$ 63,904	\$ 72,676
Less: direct costs	<u>(53,657)</u>	<u>(46,038)</u>
	10,247	26,638
Contributions and grants	143,140	122,553
Contributions from combined federal campaign	4,322	4,885
Educational seminars and programs	-	205
Investment income	172	161
Educational/medical literature	<u>16,677</u>	<u>7,500</u>
Total Support and Revenue	<u>174,558</u>	<u>161,942</u>
EXPENSES:		
Program services:		
Health education and training	67,511	72,744
Community services	<u>40,613</u>	<u>33,165</u>
Total Program Services	<u>108,124</u>	<u>105,909</u>
Supporting services:		
Management and general	56,843	41,740
Fundraising	<u>9,068</u>	<u>3,023</u>
Total Supporting Services	<u>65,911</u>	<u>44,763</u>
Total Expenses	<u>174,035</u>	<u>150,672</u>
CHANGE IN NET ASSETS	523	11,270
NET ASSETS, BEGINNING OF YEAR	<u>306,327</u>	<u>295,057</u>
NET ASSETS, END OF YEAR	<u>\$ 306,850</u>	<u>\$ 306,327</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION

**SUPPLEMENTARY INFORMATION
NEBRASKA CHAPTER STATEMENTS OF FUNCTIONAL EXPENSES**

**FOR THE YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017)**

	Year Ended December 31,							
	Program Services			Support Services			2018	2017
	Health Education and Training	Community Services	Total	Management and General	Fundraising	Total	Total Expenses	Total Expenses
SALARIES AND RELATED EXPENSES:								
Salaries	\$ 14,537	\$ 17,981	\$ 32,518	\$ 18,614	\$ 4,786	\$ 23,400	\$ 55,918	\$ 47,372
Employee benefits and payroll taxes	8,179	9,504	17,683	10,116	2,740	12,856	30,539	28,194
Pension expense	450	518	968	495	113	608	1,576	700
Total Salaries and Related Expenses	<u>23,166</u>	<u>28,003</u>	<u>51,169</u>	<u>29,225</u>	<u>7,639</u>	<u>36,864</u>	<u>88,033</u>	<u>76,266</u>
OTHER EXPENSES:								
Supplies	1,534	1,011	2,545	1,033	-	1,033	3,578	5,383
Printing	384	1,400	1,784	1,034	1,256	2,290	4,074	1,516
Telephone	-	-	-	3,381	-	3,381	3,381	2,676
Occupancy	-	-	-	7,054	-	7,054	7,054	7,359
Insurance	-	-	-	551	-	551	551	288
Equipment rental and maintenance	-	1,079	1,079	7,765	-	7,765	8,844	5,094
Travel, conferences, conventions	33,823	6,831	40,654	2,289	-	2,289	42,943	38,819
Accounting and auditing	-	-	-	1,500	-	1,500	1,500	900
Consulting and professional fees	6,905	-	6,905	-	-	-	6,905	5,949
Membership dues	1,120	-	1,120	306	-	306	1,426	279
Awards and grants	216	1,881	2,097	-	-	-	2,097	2,215
Postage and shipping	363	408	771	750	157	907	1,678	1,329
Employment recruiting	-	-	-	-	-	-	-	49
Banking fees	-	-	-	1,955	16	1,971	1,971	2,550
Total Other Expenses	<u>44,345</u>	<u>12,610</u>	<u>56,955</u>	<u>27,618</u>	<u>1,429</u>	<u>29,047</u>	<u>86,002</u>	<u>74,406</u>
Total Expenses	<u>\$ 67,511</u>	<u>\$ 40,613</u>	<u>\$ 108,124</u>	<u>\$ 56,843</u>	<u>\$ 9,068</u>	<u>\$ 65,911</u>	<u>\$ 174,035</u>	<u>\$ 150,672</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION

**SUPPLEMENTARY INFORMATION
WEST VIRGINIA CHAPTER STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR DECEMBER 31, 2017)**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2018</u>	<u>2017</u>
ASSETS				
Cash and equivalents	\$ 68,930	\$ 17,581	\$ 86,511	\$ 116,801
Grants and other receivables, less allowance for uncollectible accounts of \$-0- in 2018 and 2017	5,500	-	5,500	6,525
Prepaid expenses and other assets	2,605	-	2,605	2,124
Security deposits	395	-	395	395
	<u>\$ 77,430</u>	<u>\$ 17,581</u>	<u>\$ 95,011</u>	<u>\$ 125,845</u>
LIABILITIES AND NET ASSETS				
LIABILITIES:				
Accounts payable	\$ -	\$ -	\$ -	\$ 3,730
Accrued expenses	23	-	23	-
Deferred support and revenue	-	17,581	17,581	21,712
Intercompany payable	15,241	-	15,241	9,404
	<u>15,264</u>	<u>17,581.00</u>	<u>32,845</u>	<u>34,846</u>
COMMITMENTS				
NET ASSETS	<u>62,166</u>	<u>-</u>	<u>62,166</u>	<u>90,999</u>
	<u>\$ 77,430</u>	<u>\$ 17,581</u>	<u>\$ 95,011</u>	<u>\$ 125,845</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
WEST VIRGINIA CHAPTER STATEMENTS OF ACTIVITIES
AND CHANGES IN NET ASSETS

	<u>Year Ended December 31,</u>	
	<u>2018</u>	<u>2017</u>
	<u>Without Donor Restrictions</u>	
SUPPORT AND REVENUE:		
Special events revenue	\$ 18,773	\$ 37,226
Less: direct costs	<u>(16,616)</u>	<u>(23,250)</u>
	2,157	13,976
Contributions and grants	70,099	76,904
Revenues generated from affiliated chapters	500	625
Contributions from combined federal campaign	1,161	867
Educational/medical literature	<u>1,999</u>	<u>-</u>
Total Support and Revenue	<u>75,916</u>	<u>92,372</u>
EXPENSES:		
Program services:		
Health education and training	40,506	43,768
Community services	<u>33,517</u>	<u>44,325</u>
Total Program Services	<u>74,023</u>	<u>88,093</u>
Supporting services:		
Management and general	30,726	27,846
Fundraising	-	5,763
Total Supporting Services	<u>30,726</u>	<u>33,609</u>
Total Expenses	<u>104,749</u>	<u>121,702</u>
CHANGE IN NET ASSETS	(28,833)	(29,330)
NET ASSETS, BEGINNING OF YEAR	<u>90,999</u>	<u>120,329</u>
NET ASSETS, END OF YEAR	<u>\$ 62,166</u>	<u>\$ 90,999</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION

**SUPPLEMENTARY INFORMATION
WEST VIRGINIA CHAPTER STATEMENTS OF FUNCTIONAL EXPENSES**

**FOR THE YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017)**

	Year Ended December 31,						2018 Total Expenses	2017 Total Expenses
	Program Services			Support Services				
	Health Education and Training	Community Services	Total	Management and General	Total			
SALARIES AND RELATED EXPENSES								
Salaries	\$ 16,869	\$ 13,495	\$ 30,364	\$ 9,158	\$ 9,158	\$ 39,522	\$ 42,691	
Employee benefits and payroll taxes	11,857	9,485	21,342	6,436	6,436	27,778	4,459	
Pension expense	-	-	-	-	-	-	1,996	
Total Salaries and Related Expenses	<u>28,726</u>	<u>22,980</u>	<u>51,706</u>	<u>15,594</u>	<u>15,594</u>	<u>67,300</u>	<u>49,146</u>	
OTHER EXPENSES:								
Supplies	22	1,062	1,084	791	791	1,875	3,359	
Printing	186	-	186	57	57	243	5	
Telephone	-	-	-	3,414	3,414	3,414	2,290	
Occupancy	-	-	-	4,740	4,740	4,740	4,750	
Insurance	-	-	-	609	609	609	576	
Equipment rental and maintenance	-	-	-	1,656	1,656	1,656	4,071	
Travel, conferences, conventions	11,572	5,681	17,253	1,186	1,186	18,439	49,041	
Accounting and auditing	-	-	-	300	300	300	300	
Consulting and professional fees	-	450	450	-	-	450	1,970	
Membership dues	-	413	413	1,177	1,177	1,590	2,331	
Awards and grants	-	2,431	2,431	-	-	2,431	2,963	
Postage and shipping	-	500	500	294	294	794	187	
Banking fees	-	-	-	908	908	908	713	
Total Other Expenses	<u>11,780</u>	<u>10,537</u>	<u>22,317</u>	<u>15,132</u>	<u>15,132</u>	<u>37,449</u>	<u>72,556</u>	
Total Expenses	<u>\$ 40,506</u>	<u>\$ 33,517</u>	<u>\$ 74,023</u>	<u>\$ 30,726</u>	<u>\$ 30,726</u>	<u>\$ 104,749</u>	<u>\$ 121,702</u>	

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
HAWAII CHAPTER STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR DECEMBER 31, 2017)

	Without Donor Restrictions	With Donor Restrictions	2018	2017
ASSETS				
Cash and equivalents	\$ 150,661	\$ 11,648	\$ 162,309	\$ 43,044
Grants and other receivables, less allowance for uncollectible accounts of \$-0- in 2018 and 2017	20,000	-	20,000	3,550
Prepaid expenses and other assets	5,448	-	5,448	-
	<u>\$ 176,109</u>	<u>\$ 11,648</u>	<u>\$ 187,757</u>	<u>\$ 46,594</u>
LIABILITIES AND NET ASSETS				
LIABILITIES:				
Accounts payable	\$ 150	\$ -	\$ 150	\$ 95
Accrued expenses	300	-	300	-
Deferred support and revenue	-	11,648	11,648	7,873
Intercompany payable	1,944	-	1,944	30,556
	<u>2,394</u>	<u>11,648</u>	<u>14,042</u>	<u>38,524</u>
COMMITMENTS				
NET ASSETS	173,715	-	173,715	8,070
	<u>\$ 176,109</u>	<u>\$ 11,648</u>	<u>\$ 187,757</u>	<u>\$ 46,594</u>

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
HAWAII CHAPTER STATEMENTS OF ACTIVITIES
AND CHANGES IN NET ASSETS

	December 31,	
	2018	2017
	Without Donor Restrictions	
SUPPORT AND REVENUE:		
Special events revenue	\$ 66,532	\$ 46,729
Less: direct costs	(12,433)	(14,822)
	54,099	31,907
Contributions and grants	191,134	98,046
Revenues generated from affiliated chapters	5,625	3,125
Educational/medical literature	12,049	8,250
	262,907	141,328
EXPENSES:		
Program services:		
Health education and training	44,429	55,938
Community services	39,235	79,749
Total Program Services	83,664	135,687
Supporting services -		
Management and general	13,598	7,305
Total Supporting Services	13,598	7,305
Total Expenses	97,262	142,992
CHANGE IN NET ASSETS	165,645	(1,664)
NET ASSETS, BEGINNING OF YEAR	8,070	9,734
NET ASSETS, END OF YEAR	\$ 173,715	\$ 8,070

See independent auditors' report.

THE NATIONAL HEMOPHILIA FOUNDATION
SUPPLEMENTARY INFORMATION
HAWAII CHAPTER STATEMENTS OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017)

	Year Ended December 31,						
	Program Services			Support Services		2018	2017
	Health Education and Training	Community Services	Total	Management and General	Total	Total Expenses	Total Expenses
OTHER EXPENSES:							
Supplies	\$ 959	\$ 3,159	\$ 4,118	\$ 1,181	\$ 1,181	\$ 5,299	\$ 3,504
Printing	90	395	485	186	186	671	935
Telephone	-	-	-	1,758	1,758	1,758	1,274
Insurance	-	-	-	1,037	1,037	1,037	634
Equipment rental and maintenance	-	1,548	1,548	108	108	1,656	1,548
Travel, conferences, conventions	43,363	32,901	76,264	5,208	5,208	81,472	123,519
Consulting and professional fees	-	-	-	-	-	-	8,000
Membership dues	-	-	-	952	952	952	408
Awards and grants	-	1,198	1,198	250	250	1,448	1,544
Postage and shipping	17	34	51	716	716	767	36
Employment recruiting	-	-	-	-	-	-	61
Banking fees	-	-	-	2,202	2,202	2,202	1,529
Total Other Expenses	<u>44,429</u>	<u>39,235</u>	<u>83,664</u>	<u>13,598</u>	<u>13,598</u>	<u>97,262</u>	<u>142,992</u>
Total Expenses	<u>\$ 44,429</u>	<u>\$ 39,235</u>	<u>\$ 83,664</u>	<u>\$ 13,598</u>	<u>\$ 13,598</u>	<u>\$ 97,262</u>	<u>\$ 142,992</u>

See independent auditors' report.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of
The National Hemophilia Foundation
New York, New York

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The National Hemophilia Foundation (a nonprofit organization) (the "Foundation"), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 21, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Foundation's financial statements will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



WISS & COMPANY, LLP

Livingston, New Jersey
May 21, 2019